CONNIE DE GROOT

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REAL ESTATE CONFIDENTIAL

Profiled in the Wednesday, March 28th 2007

THE WALL STREET JOURNAL.

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$38.68 in 4 p.m. composite trading on the New York Stock Exchange. Analyst R. Bentley Offutt of Offutt Securities attributed the drop to a decline in the overall stock market rather than the company's earnings.

Swiss Life Holding

Net Increases 8.5%, Aided By Cost Cuts, Underwriting

Swiss Life Holding reported an 8.5% rise in 2006 net income, helped by cost cutting and diligent underwriting. The Zurich life insurer said net rose to 933 million Swiss francs ($767.5 million) from 860 million francs in 2005, and added that it is on track to reach its medium-term targets as demand for savings products remains strong throughout Europe. "The very good results reflect a systematic focus on profitable growth and further increases in efficiency," said Chief Executive Rolf Dörig. He said Swiss Life will continue to cut costs—which fell 5% to 3.2 billion francs—while accelerating efforts to attract new business, especially outside the Swiss market. Swiss Life's earned insurance premiums rose 2.2% to 13.8 billion francs. Gross premiums, which include asset-backed insurance products, rose 9% to 22.1 billion francs. Swiss Life said it will sell its 50.01% holdings in French units Erisa and Erisa Iard to joint-venture partner HSBC France, a unit of **HSBC Holdings** PLC, for €229 million, or about $305 million. The sale of the units, which contributed 21 million francs to Swiss Life's net income and generated premiums of €1.9 billion in 2006, will generate a gain of about 80 million francs.

The electronics retailer said the purchase price represents about 1.2 times Speakeasy's 2006 revenue of $80 million.

Best Buy posted revenue of $30.85 billion for 2006.

Real-Estate Agents Have 'Docu-Drama'

To the long list of television shows about house and home, add this one: "Real Estate Confidential." The half-hour "docu-drama" about the travails of Los Angeles real-estate agents premiered Sunday night on the Fine Living TV Network and follows an array of real deals, from estate sales to foreclosures.

"We don't create situations," says Joel Rizor, executive producer and president of **Screen Door Entertainment**, a partner in the show's production.

The first episode finds Coldwell Banker Realtor Connie De Groot trying to sell a 6,500-square-foot, $3 million home in Beverly Hills after two previous agents have failed. The problem: A living area that resembles a medieval forest, complete with a life-size sculpture of a tree. Ms. De Groot's solution: Get rid of it.

Owned by **E.W. Scripps** Co.'s Scripps Networks, Fine Living counts 43 million subscriber homes. "Real Estate Confidential" continues its premiere run through Friday at 8 p.m. Eastern and Pacific time. —*Thaddeus Herrick*

in Tokyo, also plan to install an information system within several years that will allow them to cooperate in gathering data. Japan's department stores are fighting for markets as the country's shrinking population has begun eroding their customer base, especially in rural areas. Nationwide, department-store sales fell 0.7% last year, according to the Japan Department Stores Association.

LEISURE

Hilton Hotels Corp.

Changes Are Enacted For Poison Pills, Elections

Hilton Hotels Corp. disclosed changes to its corporate-governance practices, ending its "poison pill" and adopting a majority voting standard for uncontested election of directors. The Beverly Hills, Calif., hotel operator, in a filing with the Securities and Exchange Commission, said it also approved a provision under which it won't adopt a poison pill without shareholder approval. In some circumstances, a majority of the independent directors can decide to adopt the pill without shareholder approval, but the pill will expire within 12 months unless ratified by shareholders. Poison pills, or shareholder-rights plans, are designed to prevent hostile takeovers. Hilton said that under the majority voting standard for uncontested director elections, a nominee must receive more "for" ballots than "against" votes to be elected. In contested elections for directors, plurality voting will continue to be the standard, Hilton said.

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DIGEST OF CORPORATE EARNINGS REPORTS

		REVENUE (mill)	% CHG	NET (mill)	% CHG	PER SHARE CURR	PER SHARE YR AGO	PRICE/ CHG
28:		5,169	15	a296.7	326	.47	.11	36.22
os:		10,336	14	a581.0	104	.93	.47	-.53
uarter and $12,395,000 in the six months related to reorga-								
31:		...	...	(9.80)	...	(.98)	(9.23)	5.96
ar:		...	...	(24.1)	...	(9.35)	(32.96)	-.14
31:		1.24	-23	(13.8)	...	(.44)	(.22)	2.53
ar:		4.81	-71	(42.0)	...	(1.38)	(1.20)	.09
28:		5.69	-10	0.27	-26	.03	.05	7.14
os:		19.1	14	1.51	435	.18	.04	-.01
3:		26.7	35	a(10.4)	...	(.55)	.14	22.60
s:		71.4	30	a(6.00)	...	(.36)	.37	.84
sition of RITA Medical. a-Includes a net nonrecurring								
31:		2.02	175	(1.41)	...	(.03)	(.05)	1.19
ar:		4.27	92	(8.10)	...	(.16)	(.21)	.01
1:		4.45	21	(1.46)	...	(.22)	(.04)	3.64
r:		15.2	-4.4	(3.80)	...	(.58)	.18	-.12
8:		125.5	7.7	14.5	14	.32	.28	34.12
s:		248.3	7.9	28.9	18	.64	.54	.02
1:		...	...	(6.66)	...	(.11)	(.17)	1.98
1:		7.24	78	(2.09)	...	(.09)	(.10)	7.59
r:		24.3	480	(6.80)	...	(.30)	(.31)	-.01
1:		175,093	3.4	27,225	-2.6	...	...	48.99
1:		43.4	9.7	2.67	16	...	...	4.25
r:		173.9	20	9.61	83	...	...	-.14

COMPANY (SYMBOL)		PERIOD	REVENUE (mill)	% CHG	NET (mill)	% CHG	PER SHARE CURR	PER SHARE YR AGO	PRICE/ CHG
First Franklin (FFHS)	▲	Qtr Dec 31:	...	...	0.53	97	.52	.16	17.50
		Year:	...	...	1.36	9.4	.80	.75	...
GameStop Corp (GME)	▲	Qtr Feb 3:	2,304	38	a129.8	53	.71	.55	31.16
		Year:	5,319	72	a158.3	57	1.10	.81	3.19
For the 14 and 53 weeks in 2007 and for 13 and 52 weeks in 2006. a-Includes charges of $2,497,000 in the quarter and $12,847,000 in the year related to merger and the extinguishment of debt.									
Hill Int'l Inc (HINT)	P	Qtr Dec 30:	42.6	101	2.69	...	.11	(.03)	7.62
		Year:	130.0	62	8.58	173	.44	.23	-.39
Landec Corp (LNDC)	▲	13 wks Feb 25:	53.0	-7.5	24.6	601	.41	.13	14.11
		39 wks:	159.3	0.9	24.8	yy	.91	.06	-.06
yy-+1,166%									
Lennar Corp (LEN)	▼	Qtr Feb 28:	2,792	-14	a68.6	-73	.41	1.58	44.50
a-Includes a pretax gain of $175,900,000 from the LandSource transaction less prepayment charges of $91,600,000.									
McCormick & Co (MKC)	▲	Qtr Feb 23:	652.6	7.0	a44.2	207	.37	.11	38.68
a-Includes restructuring charges of $7,364,000.									
Metropolitan Hlth (MDF)		Qtr Dec 31:	55.7	18	(2.72)	...	.15	(.01)	2.18
		Year:	228.2	24	0.47	-80	.11	.05	-.20
Natural Health Trd (BHIP)		Qtr Dec 31:	27.7	-37	(5.04)	...	.41	(.79)	1.76
		Year:	133.4	-31	(11.5)	...	1.42	(.70)	...
Neogen Corp (NEOG)	▲	Qtr Feb 28:	21.1	20	1.99	44	.11	.16	22.87
		9 mos:	63.5	21	6.82	28	.43	.63	-.09
NexMed Inc (NEXM)		Qtr Dec 31:	0.43	-82	(2.13)	...	.13	(.06)	1.22
		Year:	1.87	-22	(8.04)	...	.12	(.32)	-.06
Pinnacle Bncshrs (PLE)		Qtr Dec 31:	...	...	0.36	11	.11	.11	15.16
		Year:	...	...	1.35	-11	.44	.44	-.11
Pressure BioScien (PBIO)		Year Dec 31:	0.21	99	a(2.41)	...	[illegible]	.52	3.96
a-Includes a gain of $517,938 related to securities.									
Providence&Worc RR (PWX)		Year Dec 31:	29.8	6.7	1.04	-14	.13	.27	17.50

COMPANY (SYMBOL)		PERIOD	REVENUE (mill)	% CHG	NET (mill)
Rosetta Genomics (ROSG)		Qtr Dec 31:	...	...	[illegible]
		Year:	...	...	[illegible]
SL Industries (SLI)	L	Qtr Dec 31:	49.2	[illegible]	[illegible]
		Year:	176.8	[illegible]	[illegible]
Tele Norte Celular (TCN)		Qtr Dec 31:	117.6	[illegible]	[illegible]
		Year:	436.3	[illegible]	[illegible]
Amounts in Brazilian reais.					
Telemig Celular (TMB)	▼	Qtr Dec 31:	340.6	11	[illegible]
		Year:	1,193	[illegible]	[illegible]
Amounts in Brazilian reais.					
World Heart Corp (WHRT)		Qtr Dec 31:	0.96	[illegible]	[illegible]
		Year:	8.62	[illegible]	[illegible]
a-Includes $646,000 restructuring charge.					
WorldSpace Inc (WRSP)		Qtr Dec 31:	5.03	[illegible]	[illegible]
		Year:	15.6	[illegible]	[illegible]
XELR8 Holdings (BZI)		Year Dec 31:	2.15	[illegible]	[illegible]
Xethanol Corp (XNL)		Year Dec 31:	[illegible]	[illegible]	[illegible]
a-Includes an impairment charge of $2,835,456.					
Xyratex Ltd (XRTX)	▲	Qtr Feb 28:	[illegible]	[illegible]	[illegible]
Zi Corp (ZICA)		Year Dec 31:	[illegible]	[illegible]	[illegible]
a-Includes a charge realted to litigation and legal [illegible]					

EXPLANATORY NOTES

Revenue, income and net figures are in millions, except [illegible] are losses.

▲ indicates net income increase of 25% or more; ▼ indicates net [illegible]

P-Profit in latest period vs. year-earlier loss. L-Loss in latest period

Price/Chg represents previous day's closing price and its net change. [illegible] periods appear.